### **TPM State Workshop**

### Component 2: Target Setting

Hartford, CT

September 26 & 27, 2017





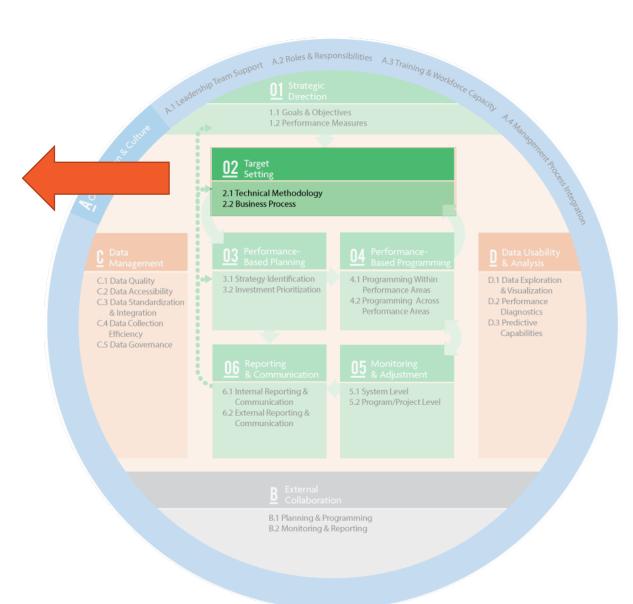
### Component 2: Target Setting



02 Target Setting

2.1 Technical Methodology

2.2 Business Process

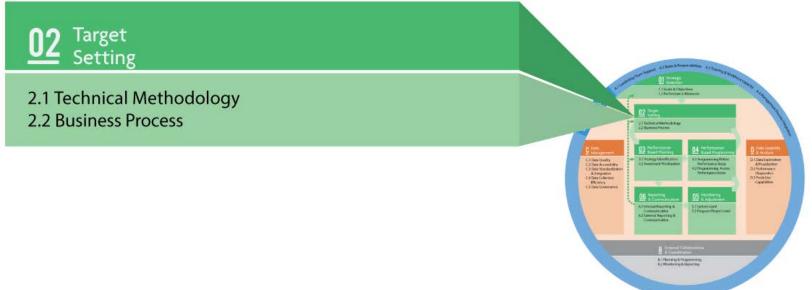




# Target Setting



 Definition: The use of baseline data, information on possible strategies, resource constraints and forecasting tools to collaboratively establish a quantifiable level of performance the agency wants to achieve within a specific time frame.



### Target Setting



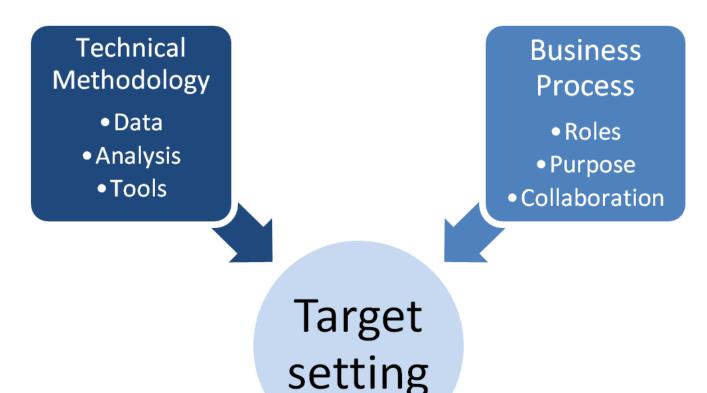
- Link investments to expected performance
- Intertwined with all elements of TPM
- Requires:
  - Quality data
  - Good analyses
  - Solid business processes



# Target Setting: Subcomponents



- 2.1 Technical Methodology
- 2.2 Business Process



### How Do Targets Support TPM and



Performance-based Planning?





Investment Plan

Resource Allocation

**Program of Projects** 

#### **PLANNING**

Strategic Direction
Where do we want to go?

Goals and Objectives

Performance Measures

#### **Analysis**

How are we going to get there?

Identify Trends and Targets

Identify Strategies and Analyze Alternatives

**Develop Investment Priorities** 

#### Implementation and Evaluation

How did we do?

Monitoring

Evaluation

Reporting



# Key Phases of Target Setting



Setting the Target	Tracking Progress Towards Targets	Reporting and Communicating Results
Step 1 Define Purpose	Step 6  Track Progress Towards Target Achievement	Step 7  Internal Agency Reporting and Communications
Step 2 Set Target Parameters		
Step 3 Assemble Baseline Data and Analyze Trends		Step 8
Step 4 Identify and Assess Influencing Factors		External Stakeholder Reporting and
Step 5 Establish a Target		Communications

**Agency Business Process Stakeholder Coordination Feedback Loops Governance** 

# Breakouts: 2. Target Setting







### **Breakout Exercise**

- Discuss Target Setting maturity level
  - Questions in handout (Exercise A)
  - Use Capability Maturity Model table (Exercise A)
- Select facilitator, note taker, and presenter
- Mixed agency groups

Report out: share highlights of discussion





### Report Out

- Share highlights of discussion
- 2 min per group

